

SECTOR

Healthcare & the NHS

Collaborating across local systems

People across the UK are living longer. Advances in technology are changing aspects of everyday life, at home and in healthcare. Commissioners and providers are being challenged to deliver new strategies, strategies that will transform local care.

To respond to these challenges a new way of working is emerging. Collaboration between organisations will be increasingly important across the health system. This is how integrated care will be delivered, along with sustainable transformation plans and the IT projects to underpin it all.

At Berkeley, we're here for your organisation when it really matters. Whether it's helping our clients develop commissioning, reconfiguration or provider strategies, or shaping and delivering integrated IT solutions, we have experienced consultants who understand how to work with NHS colleagues to get things

Defining strategy

One of the core Berkeley services, across all sectors, is helping organisations define their strategy. Local health care system sustainability and transformation plans (STP) require collaboration, new ways of working and innovative thinking. Individual organisation plans need to reflect the wider health economy direction and set out how your organisation will deliver on its commitments. We have experience in delivering strategies that last.

Implementing integrated care

We have worked with commissioners and providers to define new models of local care. We have led thinking on integrated care through our Better Care Fund work, both nationally and locally. We have worked with local commissioners and their commissioning support unit to define the approach to capitated budgets.

“Across healthcare the landscape is constantly changing. Sustainability, transformation, financial balance and digital footprints are both challenging but also an opportunity. We can help you accelerate change, working with your people to define the strategies and deliver the projects necessary to improve the health outcomes for your local population.”

Richard Marsden
Partner



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Delivering and assuring technology solutions, BI and analytics

Delivering the technology strategy for your digital footprint is essential to enable integrated care. Technology is moving fast and significant efficiency and productivity value can be unlocked through better integration. Across IT strategy, complex procurement, project delivery and assessing / assuring existing technology investments, Berkeley has a strong track record of making digital projects a success.

Restructuring and reconfiguration

Our consultants have experience of working with teams to design and implement new organisational structures and operating models. We have also programme managed whole system reconfiguration. Through our coaching offer we support team members and senior management with leadership development.

Improving provider performance

Recent work has seen our teams evaluating the root causes of issues and working across clinical teams and managers to implement changes to drive increased patient flow. By analysing the causes of breaches, from the A&E front door to integrated discharge, we have implemented projects to help improve performance.



How can we help

Berkeley consultants bring rigorous and robust transformational change experience and expertise, from both the public and private sector. We believe this is what differentiates us from the competition - we know what it takes to deliver a successful strategy.

We bring to bear deep practical knowledge and experience of the issues facing NHS executive teams, combined with management know-how from our work with other major private sector organisations.

We deliver collaboratively and constructively. To this end we pay a lot of attention to effective stakeholder engagement, clinical and patient engagement, bringing the different and appropriate voices from the local health economy around the table together, to come up with solutions that everyone buys into.

This is a key part of the way we work with our clients to deliver lasting solutions in highly complex and critical situations.



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We are often asked to:

- Set executable [Finance](#), [HR](#), [IT](#), Digital and [Business Strategies](#).
- Lead [Finance](#), [HR](#), [IT](#), Digital Transformation.
- Make your technology work for you through maximising use of [Big Data and Analytics](#), Leveraging the Cloud and [Implementing Major Technology Programmes](#).
- Facilitate transformation through [delivery](#), [mobilisation](#), [turn-around](#), [Change Management](#), [Portfolio Management](#) and selecting the right [suppliers](#).
- Maximise business performance through developing and embedding [Business and Financial Modelling](#), [Target Operating Models](#) and post-merger Integration.
- Lay the right foundation for success through [Investment Appraisal](#), [Operational Due Diligence](#) and [Programme Assurance Reviews](#).
- Get the most out of your people through Coaching.

The full range of our services can be found on the [website](#).

Our experience

Below are some examples of current and recent work across the NHS:

- We have developed commissioning strategies to help commissioning organisations set out and prioritise their plans and investments to best meet the needs of the local population.
- We have developed provider strategies that prioritise the investment in and development of clinical services for the local population, including local service reconfiguration.
- We have shaped, mobilised and delivered large-scale whole system change including integrated models of care.
- We have used business modelling and systems dynamics as a supporting approach to explore different scenarios in developing these strategies (commissioner and provider side models).
- We have worked with a Commissioning Support Unit to put in place their business intelligence and analytics system.
- We have worked with private healthcare organisations to transform the way they deliver services to the NHS.

